EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Promotion Division, FAS, (202) 447-7103.

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0797 Rice (Canada). Texas Patan rice, California Pearl rice, and Arborio rice. Quantity: 40,000 lbs., bi-monthly, each type. Packaging 100 lb. sacks. Quote CIF. Bank ref: Canadian Imperial Bank of Commerce, Hastings & Penticton Street Branch, Vancouver, B.C., Canada. Contact: Jerry Miloni, Miloni Food Importers Ltd., 7515 Gilley Avenue, Burnaby, B.C., V5J 4X4, Canada. Telex: 4354500. Phone: 604-434-7271.

0798 Hams (Venezuela). Wants to buy 100,000 lbs. tropical cured (slated dry) hams. Quantity 20 ft. container (20,000 lbs. ea). Order to be placed within the next 2 months for delivery in September, October and November. Responses in English or Spanish. Quote CIF. Bank ref: Bank of Commerce Trinidad and Tobago Ltd. Contact: Heeralal Mahabir, Mahabir Supermarket, No. 3 Pasea Main Road, Tunapuna, Trinidad.

0799 Pet food, peanuts (West Gemany). In need of canned pet food; dry pet food; seeds; peanuts in sacks of 50 kgs: bird seed; sunflower seeds/kernels; striped sunflower kernels, cleaned. German packaging regulations should be observed & printed announcements/labels must be in German. Quote for large quantities. Firms with the most competetive prices will be entered into the Dept. store chain's book of suppliers for annual samples show. Please correspond in German. Bank ref: Stadtsparkasse in 4350 Recklinghausen. Contact: Helmut Jochheim, Helmut Jochheim OHG. MID, Blitzkuhlenstr., 125, Industriegelaende, 4350 Recklinghausen, W. Germany. Telex: 829530. Phone: 2361-22124.

0800 Rice (Belgium). In the market for 10,000 mt long grain rice; 25 & 35 pct. broken. Packaging 50 kilo jute bags and 1 or 2 lb. plastic bags. Need ASAP. Quote CIF Lome, Togo and CIF Conakry, Guinea. Bank ref: Kredietbank. Contact: A. Abeels, Avenue Victor Van Malder 42, B-1710 Dilbeek, Belgium. Telex: 64986 DIAB. Phone: 02/465 48 17.

0801 Cheese Tender (Egypt). Following Tender announcement was recently published in Cairo. General Authority for Supply Commodities, Purchasing Committee for Animal Products, 24, El-Gomhouria Street, Cairo, Egypt, Cable Address ESTRAM, Telex Number 92062 ESTRAM. Request bids for Tender No. 26/1981/82 for the supply of 1,000 tons various dry cheeses to be shipped at the rate of 200

Issued weekly by the Export Promotion Division, Foreign Agricultural Service, U.S. Department of Agriculture, Room 4945 South Building, Washington, D.C. 20250.

tons monthly beginning July 1982. Offers to be submitted no later than one p.m. May 25, 1982. Conditions and specifications available above address against payment due fees taking into consideration Ministerial Decree No. 1036/1978. A copy of the taxation card must be coupled with the submitted offer showing the statement of the latest taxation year. Offers must be made through an Egyptian Agent. Note: Dry cheese generally means any hard cheese excluding Feta and includes Cheddar.

0803 Dehydrated potatoes (South Korea). Desires 100 mt per month for sliced dehydrated potatoes, and diced dehydrated potatoes. Packaging standard export packing. Ship June, 1982. Quote C&F Busan. Bank ref: Choheung Bank, H.Q., Seoul, Korea. Contact: B.D. Kim, Hatai International Inc., C.P.O. Box 4488, Seoul, Korea. Telex: K-25029, K-26280. Phone: 778-6301/8.

0804 Nuts, garlic (Fiji). Looking for dried garlic, raw almonds, and raw peanuts. Contact for further details on requirements. Bank ref: Bank of Baroda, Suva, Fiji. Contact: Prakash Patel, Director, Ashabhai & Co., Ltd., P.O. Box 908, Suva, Fiji. Cable: ASHACO. Phone: 23-724.

0805 Cattle hides (Italy). Wants cattle hides, kip hides, and calf hides, all fresh/salted. Annual value of dollars 400-500,000 sought for agency/distributorship. Quote FOB. Buyer will consider offers from packers only. Contact: Giacomo Terzo, Couston, Jacky, Via A. Diaz 67, 56024 Ponte A Egola Pisa, Italy. Telex: 590151. Phone: 0571/498205.

0806 Cowberries (Japan). Desires frozen cowberries. Quantity ten (10) mt per year. The product is for making jam. Specific information on freezing method, electronic cleaning treatment, etc., is required. Packaging: placed in poly-bags - about 25 kgs. to a bag for institutional use. Immediate delivery by surface shipment. Quote FOB. Bank ref: Tokyo Bank Shinjuku Branch, Tokyo. Contact: Hiroya Imanishi, Huba International Ltd., 105-Go, Nishihara 1-9-4, Shibuya-Ku, Tokyo, Japan. Phone: (03) 375-6319. Telex: J23371 (NIPSCAN).

0807 Chickpeas (India). Top grade chickpeas (Garbanzo), wanted. Needs 1,000 mt. Packaging: bags/bulk. Delivery ASAP. Quote C&F Bombay. Bank ref: Syndicate Bank Limited, Hauz Khas Branch, New Delhi, India. Contact: Bobby Chadha/Anil Channan, Manharashtra Carpets, C/16 Westend Colony, New Delhi, India. Telex: 4761 UNME. Phone: 675103.

0808 Chicks (Singapore). Interested in day old chicks. Wants 100 chicks on trial shipment. Prompt delivery. Quote CIF Singapore. Bank ref: Overseas Union Bank, Katong Branch, Singapore. Contact: Mr. Soh, Age D'Or Company, Unit 1-2F Block 7, Ayer Rajah Industrial Estate, Singapore 0513. Telex: RS 33510 BARIUM. Phone: 7765228.

0809-0810 Greenpeas, kidney beans (India). Needs 1,000 mt., top grade, of both greenpeas and kidney beans. Packaging: bags/bulk. Need ASAP. Quote C&F Bombay. Bank ref: Syndicate Bank Limited, Hauz Khas Branch, New Delhi, India. Contact: Bobby Chadha/Anil Channan, Maharashtra Carpets, C/16 Westend Colony, New Delhi, India. Telex: 4761 UNME. Phone: 675103.

0811 Soybean oil (Netherlands). Wants 500 mt. refined soybean oil. Packaging 1 liter plastic cans and 20 liter litho tins or others. Quote CIF Rotterdam (final destination Middle East). Contact: R. Pirayesh, Alfa Chemicals B.V.,

P.O. Box 55935, The Hague, Netherlands. Telex: 32258. Phone: 70-251669.

0812 Peanuts (Netherlands). In the market for a container load of peanuts, shelled. Packaging 100 lb/bags. Quote CIF Rotterdam. Bank ref: Bank Mees Hope N.V. Amsterdam. Contact: C. Van Dijk, Bataafse Overzee Export MIJ.B.V., P.O. Box 589, 1000 An Amsterdam, Netherlands. Telex: 16245. Cable: BATOVEX. Phone: 20-222211.

0813 Cheddar cheese (Netherlands). Container load shipments needed. Cheese to be used for processing. Packaging barrel or blocks. Quote FOB/CIF Rotterdam. Contact: Eru Kaasfabriek B.V., P.O. Box 7, 3440 AA Woerden, Netherlands. Telex: 47426. Phone: 3480-14641.

0814 Meat (Ivory Coast). Wants trial shipment of 1,000 mt. beef and 500 mt. lamb. Larger quantities to be purchased at a later date. Quality: Choice carcasses. Container shipments. Need ASAP. Quote: C&F Abidjan. Bank ref: S.G.B.C.I. Contact: Mamadou Traore, Etatra, 15 Avenue Marconi, 08 B.P. 4546, Abidjan 08, Ivory Coast. Phone: 35-37-45.

0815 Ice cream powder (Malaysia). Wants ice cream powder, quantity not specified. Samples requested. Bulk shipments of 100 kg. Need promptly. Quote: C&F Port Kelang. Bank ref: Malayan Banking BHD, Shah Alam, Selangor, Malaysia. Contact: Lim Cheng Wah, Hardgrave Industrial Supplies & Services, 19B Jalan SS 15/5A, Subang Jaya, Selangor, Malaysia. Telex: MA31533 CODE 333. Phone: (03) 761-790.

0816 Fertilizer (Bahrain). Urea fertilizer wanted, 100 mt. to start with. Quality: 46 percent nitrogen. Packaging: 50 kgs double packing poly sack. Need ASAP. Products should carry date of production. Quote CIF Bahrain. Bank ref: National Bank of Bahrain, Bank of Bahrain and Kuwait, British Bank of the Middle East. Contact: Jagder Singh, AA. Nass, P.O. Box 669, Manama, Bahrain. Telex: 8243 NASCON BN. Cable: ANASCON. Phone: 243425.

0817 Tender for vegetable and floral seeds (Algeria). Following vegetable and floral seeds needed: (some of the varieties are given in French). Vegetables seeds: Eggplant (Baluroi Hybrid F1 Type), Beets (Plate D'Egypte, and Rouge Globe Types), Cardoons (Blanc Ameliore Type), Chicory (Pancaliere and Frise De Meaux types), Cucumbers (Marketer, Fenumex Hybrid F1 and Vercor Hybrid F1 Types), Zucchinis (Verte D'Alger, Quarantaine, and Diamant Hybrid F1 Types), Spinach (Viroflay Type), Fennel (Florence and Latina Types), Lettuce (Green Roman, Blond Roman and Batavia Types), Melon (P.M.R., Magdalena, Spanish Cavaillon and Olive Types), Turnips (Marteau, Croissy, Collet Violet, and Boule D' or Types), Watermelons (Grey Bell, Crimson Sweet and Clausita Types), Parsely (Commun and Frise Types), Green Peppers (Esterel Hybrid F1 Type), Leeks (Monstrueux Hungary and Long Du Midi Types), Radishes (Pernot Type), Tomatoes (Fendango and Tango Types), Grass (Ray Grass of Italy Type).

Floral Seeds:

Species	Types	Current Names
Calendula	Ball's Apricot	Marigold
Viola	Varied Giant	Pansy
Lathyrus	Spencer	Sweet Pea
Matthiola	Dwarf	Gilly Flower
Tagete	Sungols	India Pink

Zinnia	California	Zinnia
Antirrhinum	Nanum Big Florum	Antirrhinum
Ipomea	Purpurea	Convolvulus
Oeimum	Compact Dwarf Green Fine	Basil
Dianthus	Pink Daisy	Clover Pink

Quantities (In kilograms) of vegetable seeds: 10 of Eggplant, 13,000 of Beets, 1,000 of Cardoons, 80 of Chicory, 2,300 of Cucumbers, 13,500 of Zucchinis, 570 of Spinach, 4,200 of Fennel, 1,450 of Lettuce, 16,000 of Melon, 41,500 of Turnips, 35,500 of Watermelons, 800 of Parsely, 11 of Green Peppers, 220 of Leeks, 600 of Radishes, 74 of Tomatoes, 22,0000 of Grass. Quantities of Floral Seeds: to be 30,000 units for each of the above species. Seeds must be wholesome and first choice. Variety purity and germination must conform to international federation of seed specifications.

All packaging must include the following indications on labels: the species, type, place of production, crop year, number of lot and weight. Items must be delivered at the Algerian Ports between August 82 and January 83. The following certificates are required: Health Certificate, Orange Certificate, Certificate of Origin, and Listing of products. Quote C&F Algerian Ports. Contact: ONAPSA, Direction Generale, Chemin Hassan Banaamane, Les Oliviers, Birmandreis, Algiers, Algeria. Telex: 52296, 53060. Cable: DGSAP ALGER DZ. Phone: 56.21.15.

Date of Bid deadline is June 15, 1982. Postmark is acceptable for meeting deadline. Offer to remain valid 90 days past Bid deadline. Firms responding to offer must be original producers, and not dealers or wholesalers. Interested firms must provide information on themselves, including name, full address and statutues of the company, list of stockholders, balance sheet and income statements. Companies should also send copies of their annual reports for the last two years. ONAPSA points out that external envelope containing the offer must not have any indication as to who the bidder is, only ONAPSA'S address and the following indication must appear on the envelope: "Appel D'Offres International, Fourniture De Semences Potageres Et Florales - Ne Pas Ouvrir".

0818 Butter Tender (Algeria). Tendering for unsalted pasteurized creamery butter. Quantity: 3,000 metric tons and more. Products must be wholesome and first quality. Technical specifications are as follows: goods must be 3 months old at their shipment, include 82 pct. minimum fatty material, and 16 pct. maximum moisture. Purchase to be packaged in cartons of net 25 kilograms each, or in small plates of net 250 grams each suitable for maritime transport and handling. Deliveries: from July 82, according to buyer planning. Health certificates, official authorities of the supplier's countries must warrant the good temperature conditions of warehousing and the origin of the products. Quote: FOB, and C&F Liner Terms at Algerian Ports. Contact: ONACO, Direction Des Approvisionnements, 29, Rue Larbi Ben M'Hidi, Algiers, Algeria. Telex: 52850: 52851. Cable: ONACO ALGER DZ. Phone: 64.02.75.

Date of Bid deadline is June 4, 1982. Offer to remain valid 40 days past Bid deadline. Offers by telex/telegram are not acceptable. ONACO points out that external envelope containing the offer must not have any indication as to who the Bidder, is, only ONACO's address and the following indication must

appear on the envelope: "Consultation Beurre De Laiterie - Ne Pas Ouvrir". Firms responding to offer must be original producers, and not dealers or wholesalers. Firms interested must provide information on themselves, including name, full address and statutes of the company, list of stockholders, balance sheet and income statements. Companies should also send copies of their annual reports for the last two years. Offer must include samples. Offer and all correspondence must be in French; all specs metric.

0819 Milk powder, butter (Saudi Arabia). Mr. Saeed Husam, Commercial Manager of Al-Dakheel Establishment, a medium size local firm engaged in the manufacture of dairy products, wants contact with U.S. firms that can supply following materials for manufacturing dairy products: milk powder for ice cream 25 tons, unsalted butter or butter oil 15 tons, and liquid vennet for cheese 2 tons. Interested U.S. firms should contact Mr. Saeed Husam or Mr. Sheta directly for further information. Request prices be quoted FOB Dammam or Jidda. The address is: P.O. Box 4063, Riyadh, Saudi Arabia. Phone: 402-0717. Telex: 201847.

0820 Beef (Spain). Wants frozen beef, quantity not specified. Quote CIF Las Palmas. Bank ref: Banco De Bilbao, Bankinter, Banco Central. Contact: Mr. Adeler, Cristino Larran, S.A., Explanada Muelle De Ribera, Parcela No. 20 Las Palmas, Canary Islands. Telex: 96542-MSLB. Phone: 028/27 27 71.

0821 Rice (Spain). In the market for 10,000 mt, 10 and 20% broken. Packaging 25, 50 or 60 kilo sacks. Quote FOB - CIF. Contact: Mr. Guersi, Manuel Oscar Guersi, Perojo, 10 Las Palmas (3), Canary Islands, Spain. Telex: 95115-E. Phone: 928/369925-988/363976.

0822-0823 Millet, pet food (Sweden). Suppliers wanted for millet and canary-seed, cat and dog food. Quantity open. Bank ref: Skaraborgsbanken. Contact: Olle Karlsson, Handelsfirma Truve, Box 1, S-533 03 Kallby, Sweden. Phone: 0510/414 42.

0824 Kidney beans (W. Germany). Dry Dark Red and light Red Kidney beans needed. Quantity: container loads after approval of samples. Require samples of different qualities and varieties, 1 kg each. Pack in bags. Prompt shipment after sample approval. Quote CIF Rottersam or FOB. Bank ref: Deutsche Bank Ag, Adolpfsplatz 7, D-2000 Hamburg 11. Contact: B. Schilling, Standard Uebersee Handels GMBH, Rothenbaumchaussee 3, D-2000 Hamburg 13, W. Germany. Telex: 2-11596 STSE D. Phone: (40) 44 10 41.

0825 Wood (Belgium). Hardwoods (Oak, Ash, Maple, Wild Cherry) and softwoods (Yellow Pine Saps, Douglas Fir, Oregon, etc) needed. Quantity 130,000 BD FT per month. Quality FAS/FAS 1 face - select and up. Need ASAP. Quote CIF Antwerp. Bank ref: Kredietbank, Kortrijk. Contact: Mr. Carpentier or Mr. Vanneste, N.V. Willy Carpentier Houtindustrie, Abeeldreef 11-13, B-8860 Meulebeke, Belgium. Cable: HOUTINDUS. Phone: 051/48 89 61. Telex: 81528 CAROAK B.

0826 Fish (West Germany). Looking for frozen fish and fish products, especially herring, frozen herring parts, frozen red herring filets, pickled herrings. Frozen herrings must be ready-packed in cardboard boxes for resale. U.S. firm must warehouse its fish products in Germany. German firm able to store up to 40 tons of frozen fish in its cooling chambers. Bank ref: Duetsche

Bank Ag, in 4355 Waltrop, West Germany. Contact: Rudolf Poyman, IA, Dortmunder Str. 55, 4355 Waltrop, West Germany. Phone: (2309)-2165.

0827 Joint Venture (Nigeria). Nigerian Company interested in joint venture with U.S. partner(s) for food processing, feed mill, and livestock production. 6,000 hectares land and unskilled labor is available. Total equity investment envisaged would be about 200 million dollars. In addition to consultancy service, company will also require partner(s) to specialize in management, equipment recommendation and technical assistance, and to supply the raw materials. Bank references are: A) The African Continental Bank (A.C.B.) Okigwe, Imo State, Nigeria and B) The Nigerian Bank for Commerce and Industry (N.B.C.I.) Owerri, Imo State, Nigeria. Contact: Mr. N.O. Eze, Director, Nicco International Agricultural Complex (Nig.), Commercial School Okohia Umuduru Egbeagura, Okigwe, Imo State, Nigeria.

0828 Tomatoes (Spain). Need total of 4,000 boxes. Whole peeled tomatoes, fried tomato puree, and tomato paste. Packaging 200 or 400-grs glass jars. Quote CIF - FOB. Contact: Mr. Guersi, Manuel Oscar Guersi, Perojo, 10 Las Palmas (3), Canary Islands. Telex: 95115-E. Phone: 928/369925-928/363976.

0829 Chicken (Malaysia). In need of frozen chicken wings and legs. Quantity 30 mt per month. Quality First Grade. Packaging: cartons. Shipment: prompt. Quote CIF Port Kelang. Bank ref: Wah Tat Bank Berhad, Sibu, Sarawak, Malaysia. Contact: L.K. Lau, Central Coldstorage Sarawak SDN. BHD., P.O. Box 1204, Sibu, Sarawka, Malaysia. Telex: MA 72043 CCS. Phone: 41311.

0830 Rice (Nigeria). Supplier of 10 to 20,000 mt long grain, parboiled rice needed ASAP. Packaging: 50 kilo bags. Quote C&F Lagos. Bank ref: Union Bank of Nigeria, Bright Street, Onitsha, Anambra State/Nigeria. Contact: Prince Ogo Nwafor Orizu, Horizontal Enterprises Ltd., P.O. Box 48, Nnewi Anambra State, Nigeria. Phone: 835-512, Lagos.

0831 Soybean seed (South Korea). Wants soybeans for sprouting - black hilum seed acceptable, 1,000-2,000 mt. Packaging net 50 kg packed in single jute bags. Delivery June/July, 1982. Certificate of inspection for quality and weight required. Quote C&F Korea Port (FOB & FRT). Bank ref: The Hanil Bank, Choengye Branch. Contact: J.H. Park, Semin Moolsan Co., Ltd., CPO Box 7609, Seoul, Korea. Telex: K-24826. Cable: SEMINCOL. Phone: 965-1253/4.

0832 Grain Tender (Jordan). The Jordanian Ministry of Supply published an advertisement in the Jordanian Arab press recently, announcing Tender for 50,000 tons of grains. Specifications may be purchased for a non-refundable fee of Jordanian Dinars (JD) 5 (approximately U.S. dols 15) at address given. Closing date for Bids 1100 local time (GMT plus two hours) on Thursday, May 27, 1982. Firms interested in bidding on Tender should request specifications via telex in order to ensure receipt in time. U.S. firms submitting Bids please info Embassy Amman Commercial office at telex 21510 USEMB JO. Must submitt Bid offers through Jordanian Agents. Contact: Ministry of Supply, P.O. Box 830, Amman, Jordan. Phone: 67141/61174. Telex: 21278 MINSUP, JO.

0833 Dairy heifers (Ecuador). Wants dairy heifers: 50 bred; 50 females average 2 years old; and 50 females average 3 months old, total 150 head. Holsteins and/or Brown Swiss. Delivery in 3 to 6 months. Quote C&F Guayaquil by air and FOB referential. Bank ref: Banco Del Pichincha, Pichincha 309 Y

Elizalde, Guayaquil, Ecuador. Phone: 526-830. Contact: Arq. Jose Serrano Hellou,, Casilla 6183, Guayaquil, Ecuador. Telex: 3716 TENECO ED. Phone: 309-090.

Foreign Market Developments.

International Days - American Royal Livestock Show, November 6-17, 1982.

The Kansas and Missouri Departments of Agriculture and MIATCO, (Mid-America International Agri-Trade Council) in cooperation with the Foreign Agricultural Service and the American Royal Association are planning another International Program at the 1982 American Royal.

The American Royal Livestock Show which takes place November 6-17 in Kansas City, Missouri brings together animals from the best herds in the nation. Last year this show had more than 7,000 cattle, swine, horses and sheep entered in the various classes. A show of this size provides an excellent opportunity for foreign buyers to view as well as purchase outstanding foundation stock for their herds.

The objective of the International Program at the Royal is to inform foreign buyers of the Royal, invite them to attend, and assist them in the location and purchase of selected animals for export. The show is designed to promote, stimulate and coordinate the sale of livestock to the foreign buyer. The Kansas and Missouri Departments of Agriculture and MIATCO will give personal attention to each visitor and will be happy to assist them with any special needs. Arrangements will be made to provide a registration and information center, interpreter service, and tours of local livestock operations.

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